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SUBJECT:

## SK Technologies completes agreement with FairCom Corporation for distribution of the FairCom ODBC Driver

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**Columbia, MO September 30, 1997—**

FairCom Corporation announced today the completion of an agreement with SK Technologies of Deerfield Beach, Florida which gives SK Technologies OEM and special distribution rights for the FairCom ODBC Driver. SK Technologies can now customize the FairCom® ODBC Driver to provide the StoreKare® users with an interface to Windows applications such as Access, Excel and Crystal Reports.

The FairCom ODBC Driver adheres to the Microsoft Open DataBase Connectivity standard and makes it possible for ODBC compliant applications to directly access data files created with FairCom's robust cross-platform file handler, c-tree Plus®. The FairCom ODBC Driver is available in both 16 and 32 bit implementations, supports full read and write functionality and works with all c-tree Plus supported operational models (i.e., stand-alone, client/server, etc.).

SK Technologies StoreKare® provides an extensive array of retail-management products

suitable for single-store and multiple-store retail management applications. StoreKare provides the comprehensive point-of-sale features, optional back-office and headquarters functions that are necessary to effectively operate and manage a retail environment.

"The completion of this agreement signifies another step forward in the relationship between FairCom and SK Technologies. FairCom has provided SK Technologies with database and report generator technology for a number of years" according to Randal Hoff, FairCom's Vice President of Business Development & Legal Affairs. "With the completion of this Agreement, SK Technologies has the ability to better meet the needs of StoreKare customers by providing an installation and set-up of the ODBC Driver that is specific to StoreKare. This will help SK Technology customers quickly feel at home with the ODBC Driver."

Roger Oesterling, Vice President Engineering & Operations states "FairCom was chosen for the underlying database and ODBC access functionality for the StoreKare system because of their proven reputation and technical considerations like performance, scalability, low-level flexibility, and portability."

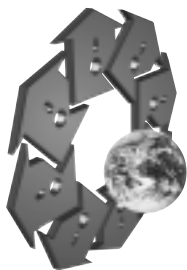
"FairCom has completed an increasing number of OEM licensing distribution agreements in the past few years." Adds Hoff. "We have offered very flexible licensing arrangements tailored to meet specific corporate requirements for a number of years. SK Technologies's use of c-tree Plus and the FairCom ODBC Driver is another example of the flexibility afforded with

FairCom's database technology." Hoff explains. "We have recently completed OEM agreements with Computer Associates, Honeywell, and Federal Express among others. These companies and others worldwide have found FairCom's licensing arrangements allow them the latitude and flexibility required to meet today's market demands."

FairCom was founded in 1979 and later sold its first database development tool, Access Manager to Digital Research. In 1984 FairCom released its first true application development tool, the c-tree® file handler. Today c-tree Plus® is running in over 100 CPU/OS environments in more than 98 countries worldwide. FairCom technology is incorporated into the products of companies like Hewlett-Packard, NCR, Cray, GTE, Apple, IBM and Great Plains Software.

SK Technologies (OTC-SKTC) was founded in 1985 and is a retail store management software developer that markets software for the specialty retail industry. StoreKare, SK Technologies' modular system of information technology products, offers retailers an affordable, scalable feature-rich application operable in both Windows and DOS environments.

For additional information, contact FairCom Corporation in the US at (573) 445-6833, in Europe at (39) 35- 773 464, or in Japan at (81) 05 92-29-7504. FairCom's Web page: <http://www.faircom.com/>; email: [faircom@faircom.com](mailto:faircom@faircom.com). Further information about the StoreKare Point-of-Sale system may be obtained from SK Technologies at (954) 418-0101.



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