

FOR IMMEDIATE RELEASE

SUBJECT:

**FairCom<sup>®</sup> Corporation opens offices in Brazil**

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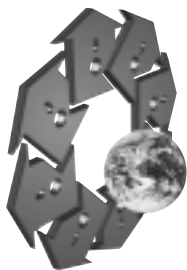
**Columbia, MO August 4, 1996** — FairCom Corporation announced the opening in mid-September of FairCom do Brasil Ltda., with offices in Bauru, São Paulo. According to Cesar Mello, Director of Operations for the Brazilian office. "The expansion into South America represents a natural growth for FairCom as the demand for their new heterogeneous server technology and the new ODBC 32 bit Driver grows."

Mr. Mello, a São Paulo native, said response to the new offices has been extremely favorable. "Our Brazilian developers have naturally been pleased at the prospect of local offices." according to Mello. "Brazil has seen tremendous changes in the computer industry in the past decade. FairCom has a solid customer base in Brazil, with customers like Hering

Textil S/A, Empresa Brasileira de Correios e Telegrafos, and Universidadade de São Paulo." Mello explains. "Unix is a dominant platform in Brazil and FairCom has always offered solid Unix support . Technology like database management that requires a large investment to develop, is particularly strong now."

FairCom was founded in 1979 by Dr. William Fairman, who created Access Manager for Digital Research. In 1984 FairCom released its first true application development tool, the original c-tree file handler. Today c-tree Plus(r) File Handler is running in over 100 CPU/OS environments in more than 100 countries worldwide. FairCom technology is incorporated into the products of companies like Hewlett-Packard, NCR, Cray, GTE, Apple, IBM and Computer Associates. c-tree Plus sells for \$895 with full C source. FairCom also offers the FairCom Servers, ODBC Drivers and d-tree and r-tree. OEM distribution and source are available. For further information, contact

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