

FOR IMMEDIATE RELEASE

SUBJECT:

**Computer Associates International  
licensing FairCom's c-tree Plus<sup>®</sup>**

**CONTACT:**

Tamra Brown,  
FairCom Corporation (573) 445-6833

Franco Cortinovis,  
FairCom Europe (39) 035 773-464

Yoshiki Sakai,  
FairCom Japan (0592) 29-7504

**Columbia, MO May 17, 1996 —**

FairCom Corporation announced that it has licensed its technology to Computer Associates International, Inc. for use within Computer Associate's CA-Realia II Workbench, CA-Realia IMS, and CA-Visual Realia. The agreement will allow Computer Associates to use FairCom's cross-platform file handler c-tree Plus.

The CA-Realia product line provides advanced application development tools for the COBOL development community. CA-Realia II Workbench provides mainframe compatible COBOL development for PC operating systems including, Microsoft Windows and OS/2. CA-Realia IMS provides for preparation

and execution of COBOL applications with embedded IMS/VS database (DB) and/or data communications (DC) calls in on-line or batch environments. CA-Visual Relia is a Graphical User Interface (GUI) client/Server development tool for Microsoft Windows COBOL developers.

FairCom's c-tree Plus File Handler provides the underlying database for the Realia COBOL development product line. "c-tree Plus was chosen by Computer Associates for its performance and portability, with direct support for well over 30 platforms and customer testimonials touting porting of c-tree Plus to well over 100 platforms. c-tree Plus is a natural for any company concerned with supporting cross-platform database development", explains Randal Hoff, FairCom's Vice President of U. S. Operations.

The CA tools bring a complete set of client/server tools to the COBOL developer. Mainframe COBOL development is now more efficient with a new GUI workstation for the Windows and OS/2 environments with tools including a COBOL

compiler, debugger, COBOL intelligent analyzer, CICS emulator, editor, and complete life cycle manager with mainframe connectivity. Release of the new Realia line is expected at the end of the second quarter.

"The announcement of Computer Associates use of c-tree Plus is another example of a growing number of c-tree Plus and FairCom client/server implementations being embedded in robust vertical market applications for the development community.", adds Hoff. "c-tree Plus's flexibility and portability are extremely powerful features and help developers meet the size and performance specifications of their applications."

Terms of the Agreement were not released.

c-tree Plus sells for \$895 with full C source licensed per developer. For additional information, contact FairCom Corporation in the US at (573) 445-6833, in Europe at (39) 35- 773 464, or in Japan at (05) 92-29-7504.



**FairCom**<sup>®</sup>  
CORPORATION

2100 Forum Blvd. Ste. C  
Columbia, MO 65203-5456  
USA

Sales: 800.234.8180  
Phone: 573.445.6833  
FAX: 573.445.9698  
<http://www.faircom.com>  
email: [faircom@faircom.com](mailto:faircom@faircom.com)  
support: [support@faircom.com](mailto:support@faircom.com)

**FairCom**<sup>®</sup>  
EUROPE

Via Serio, 2/A  
24021 Albino (BG)  
ITALY

Sales: +39.035.773.464  
FAX: +39.035.773.806  
<http://www.faircom.com>  
email: [sales@europe.faircom.com](mailto:sales@europe.faircom.com)  
support: [support@europe.faircom.com](mailto:support@europe.faircom.com)

**FairCom**<sup>®</sup>  
JAPAN

IKEDA Building #3, 4F  
112-5, Komei-Chou  
Tsu-city, MIE 514-0006  
JAPAN

Sales: +81.59.229.7504  
FAX: +81.59.224.9723  
<http://www.faircom.co.jp>  
email: [query@faircom.co.jp](mailto:query@faircom.co.jp)

**FairCom**<sup>®</sup>  
do BRASIL Ltda

Rua Cayowaá, 510, sala 16  
São Paulo, SP  
05018-000  
BRASIL

Sales: +55.11.3872.9802  
<http://www.faircom.com/brasil>  
email: [brasil@faircom.com](mailto:brasil@faircom.com)