

FOR IMMEDIATE RELEASE

SUBJECT:

Opening of FairCom Japan

CONTACT:

Tamra Brown
FairCom Corporation
(314) 445-6833 FAX: (314) 445-9698

Tsu City, JAPAN June 1, 1995 —
FairCom Corporation recently announced the opening of FairCom Japan, with offices in Tsu City, MIE prefecture. Tsu City is approximately 350 kilometers west of Tokyo.

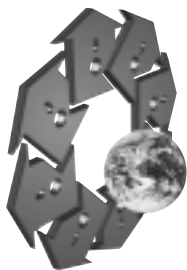
Franco Cortinovis, Managing Director of FairCom Europe said at the opening, "The expansion into the North Pacific represents a natural growth for FairCom as the demand for our new heterogeneous server technology grows." Heterogeneous networks allow clients and servers of different architectures to use the same data base simultaneously.

"We have a solid customers base in Japan, with clients like Sharp, Hitachi

and NEC using FairCom products." Cortinovis explained. "Many of our Japanese customers want to use the ever-growing number of DOS and Windows-based PC's to connect to powerful RISC-based machines such as the Sun SPARC series. With FairCom's heterogeneous networking, this type of operation is easy and cost-effective."

FairCom Japan operations will be directed by Mr. Yoshiki Sakai, whose background includes extensive experience with the UNIX workstation and DOS- based PC market. Sakai said response to the new offices has been extremely favorable. "Japanese developers have naturally been pleased to have Japanese-language manuals and receive technical support from a Japanese- speaking programmer." according to Sakai. "This is not yet widely offered by other companies in Japan."

The new offices will handle all aspects of order processing and shipping, in addition to technical services. Sakai expects to be in full operation by mid-June. Further information may be obtained through: FairCom Japan, IKEDA Building #3, 4F; 112-5, Komei-chou; Tsu-city MIE 514; JAPAN, Telephone +81-592-29- 7504, FAX +81-592-24-9723.



FairCom[®]
CORPORATION

2100 Forum Blvd. Ste. C
Columbia, MO 65203-5456
USA

Sales: 800.234.8180
Phone: 573.445.6833
FAX: 573.445.9698
<http://www.faircom.com>
email: faircom@faircom.com
support: support@faircom.com

FairCom[®]
EUROPE

Via Serio, 2/A
24021 Albino (BG)
ITALY

Sales: +39.035.773.464
FAX: +39.035.773.806
<http://www.faircom.com>
email: sales@europe.faircom.com
support: support@europe.faircom.com

FairCom[®]
JAPAN

IKEDA Building #3, 4F
112-5, Komei-Chou
Tsu-city, MIE 514-0006
JAPAN

Sales: +81.59.229.7504
FAX: +81.59.224.9723
<http://www.faircom.co.jp>
email: query@faircom.co.jp

FairCom[®]
do BRASIL Ltda

Rua Cayowaá, 510, sala 16
São Paulo, SP
05018-000
BRASIL

Sales: +55.11.3872.9802
<http://www.faircom.com/brasil>
email: brasil@faircom.com